FPL Specifications: Professional Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc	
2	Labor Category Name	Labor Category Name - Name of Professional Service Provided. The offeror may propose separate rates for "domestic" and "overseas" services based on the application of variations in their indirect costs, depending upon where the services are performed. Two sets of rates are not required. In the event two sets of rates are offered, the offeror must identify which are considered "domestic" rates and which are considered "overseas" rates. The offeror may propose separate rates for "customer facility" and "contractor facility" (also known as "offsite/onsite"),based on the application of variations in its indirect costs depending upon where the services are performed. Two sets of rates are not required. In the event two sets of rates are offered, the offeror must identify which is for work at the "customer facility"(i.e., the ordering activity/agency) and which is for work at the "contractor facility." If the offeror is proposing separate rates as described above, they must be entered as separate line items. For example: Manager 1 - Contractor-Site Manager 1 - Government-Site Manager 2 - Contractor-Site Manager 2 - Government-Site	Text	40	Y	Project Manager, Senior Consultant	
3	Labor Category Description	For each proposed labor category, the offeror shall provide a detailed position description to include functional responsibilities.	Text	1000	Y	Text Description	
4	Transaction	Code for the Transaction	Text	40	Y	Valid values are: 'A' for Transaction A, 'B' for Transaction B. In the event that a custom transaction is used any other string may be used in this field. Examples of Custom transactions are 'eTS' and 'DTS'	Fields 4 through 8 apply only to SIN 599_2, fields 2 and 3 do not apply. Transaction A - Air and/or Rail Ticket with or without Lodging and/or Car Rental Reservations: Transaction A fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is issued. The fee includes making and changing arrangements (air/rail, lodging, and/or car rental) for one or multiple locations. The fee may only be charged at time of ticket issuance and is not refundable if the travel is subsequently cancelled. The transaction fee covers the processing of refunds or credits for unused tickets. An additional transaction fee may be incurred if changes in the itinerary require the issuance of a new ticket. The contractor shall not charge a fee for cancellations made prior to issuance of tickets. Research of travel arrangements, changes to existing arrangements, and air/rail reservations for which tickets are not generated shall not be considered Type A transactions. Transaction B - Lodging and/or Car Rental Reservations: Transaction B fee applies for all arrangements and reservations related to one itinerary for which an air or rail ticket is not issued. The fee includes making and changing lodging and/or car rental arrangements for one or multiple locations when air or rail transportation is not included in the itinerary. Research of travel arrangements, changes to existing arrangements, and reservations that are cancelled prior to the check-in date shall not be considered Type B transactions
5	Domestic/International	Domestic or International Travel	Text	1	Y	Valid values are: 'D' for Domestic and 'I' for	Fields 4 through 8 apply only to SIN 599_2, fields 2 and 3 do not apply.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
6	Full vs. Self Service	Full Service or Self Service	Text	1	Y	Valid values are: 'F' - Full Service and 'S' for Self Service	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
7	Domestic vs. Foreign Based	Domestic Based or Foreign Based	Text	1	Y	Valid values are: 'D' for Domestic and 'F' for Foreign	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
8	Transaction Name	The full description of the Transaction (Description of the service offered)	Text	40	Y	Ex: 'Transaction A, Domestic, Full Service and Domestic	Fields 4 through 8 apply only to SIN 599_2. For SIN 599_2, fields 2 and 3 do not apply.
9	Service	Type of Service Offered	Text	40	Y	Ex: 'Room night reservation'	Fields 9 through 11 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
10	Range Start	Range Start - Defines the start of a range as prices may vary per range.	Text	10	Y	Ex: 1 or 100, N/A etc	Fields 9 through 11 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
11	Range End	Range End - Defines the end of a range as prices may very per range.	Text	10	Y	Ex: 101 or 200, N/A etc	Fields 9 through 11 apply only to SIN 599_3. For SIN 599_3, fields 2 and 3 do not apply.
12	Service Name	Name of Service Offered	Text	40	Y	Ex: 'AIR CHARTER SERVICES '	Fields 12 through 16 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
13	Aircraft Type	Type of Aircraft the service is provided for.	Text	40	Y	Ex: 'Citation VII', 'Lear 45' etc	Fields 12 through 16 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
14	Fuel Surcharge	Fuel surcharge if any.	Number	8.4	N	Ex: 100.50	Fields 12 through 16 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply. Accepts only digits with the exception of a decimal. Maximum acceptable length is 8 digits that includes 4 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
15	Minimum Flight Time	Minimum flight time from departure to destination in minutes.	Number	8.4	N	Ex: 180, 90.5 etc	Fields 12 through 16 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply. Accepts only digits with the exception of a decimal. Maximum acceptable length is 8 digits that includes 4 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
16	Seat Capacity	Seat capacity of Aircraft.	Text	40	N	Ex: 'Seats 10, 5 in first class'	Fields 12 through 16 apply only to SIN 599_4 and 599_5. For SIN 599_4/5, fields 2 and 3 do not apply.
17	Education/Certifications	Minimum Education/Certification requirements of professionals providing the service	Text	500	Y	Details in text	Element data is "required" only for 520 Professional Services and SIN 599_1. In case of other SINs such as 599_2 this element data is "optional".
18	Years of Experience	Minimum experience of professionals in the related field of the Labor Category	Number	3.1	Y	7.5 or 12	Element data is "required" only for 520 Professional Services and SIN 599_1. In case of other SINs such as 599_2 this element data is "optional".
19	Catalog Price/Market Price	The offeror shall propose a pricing structure consistent with its commercial practices.

Catalog Price: Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public.

Market Price: Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors. | Number | 15.2 | Y | 1134.35 | Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. |
20	GSA Discount from Catalog Price/Market Price	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
21	GSA Offered price without IFF	GSA Price without IFF- Price offered to GSA without Industrial Funding Fee (IFF)	Number	15.2	Y	1081.08	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
22	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter	Accepts 2 digit code listed in the Sample Values field.
23	MFC Name	Name of the Most Favored Customer (MFC)	Text	120	Y	Loudoun County Hospital	
24	MFC Price	Most Favored Customer (MFC) Price - Price offered to the vendors MFC	Number	15.2	Y	1080	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
25	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate.

If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc.

If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public. | Text | 40 | Y | XYZ - Catalog 2010.doc | |
| 26 | Reference Page # | Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc | Text | 40 | Y | Page 10, LCAT Section, Line 22 | |

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
27	Price - Year 2 with Fixed Escalation	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	103	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
28	Price - Year 3 with Fixed Escalation	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	106.09	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
29	Price - Year 4 with Fixed Escalation	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	109.27	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
30	Price - Year 5 with Fixed Escalation	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	112.55	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
31	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers.
32	Start Date	Date contractor is starting to offer service	Date	10	Y	5/20/2011	MM/DD/YYYY The date must be system date or greater (some time in the future)

FPL Specifications: Fixed Fee Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc	
2	Course Name	Course Name - Name of Course Provided	Text	40	Y	Oracle Workflow Basic Training, Savvion BPMS Modeller Advanced Course	
3	Course Description	Course Description - Detailed Description of Course	Text	1000	Y	Detailed text description	
4	Min Participants	Minimum number of participants in class	Number	3	Y	10	
5	Max Participants	Maximum number of participants in class	Number	3	Y	150	
6	Catalog Price/Market Price	The offeror shall propose a pricing structure consistent with its commercial practices.

Catalog Price: Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public.

Market Price: Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors. | Number | 15.2 | Y | 1134.35 | Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. |
7	GSA Discount from Catalog Price/Market Price	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
8	GSA Offered price without IFF	GSA Price without IFF- Price offered to GSA without Industrial Funding Fee (IFF)	Number	15.2	Y	1081.08	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
9	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter	Accepts 2 digit code listed in the Sample Values field.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
10	MFC Name	Name of the Most Favored Customer (MFC)	Text	120	Y	Loudoun County Hospital	
11	MFC Price	Most Favored Customer (MFC) Price - Price offered to the vendors MFC	Number	15.2	Y	1080	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
12	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate. If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc. If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public.	Text	40	Y	XYZ - Catalog 2010.doc	
13	Reference Page #	Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc	Text	40	Y	Page 10, LCAT Section, Line 22	
14	Overtime Rate	Overtime Rate in Dollars.	Number	15.2	N	60.5	**Not applicable for Professional Services, only for Misc and Fixed Fee Services.** Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
15	Price - Year 2 with Fixed Escalation	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	103	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
16	Price - Year 3 with Fixed Escalation	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	106.09	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
17	Price - Year 4 with Fixed Escalation	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	109.27	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
18	Price - Year 5 with Fixed Escalation	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	112.55	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
19	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers.
20	Start Date	Date contractor is starting to offer service	Date	10	Y	5/20/2011	MM/DD/YYYY The date must be system date or greater (some time in the future)

FPL Specifications: Miscellaneous Services

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc	
2	Name	Service Name - Name of Service Provided	Text	40	Y	Basic Cable Service	
3	Description	Service Description - Detailed Description of Service Provided	Text	1000	Y	Text Description	
4	Time of Delivery (ARO)		Number	3	N	3 or 10 etc	Days cannot be more then 999, this information is captured at the contract level in SIP.
5	Catalog Price/Market Price	The offeror shall propose a pricing structure consistent with its commercial practices. Catalog Price: Price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public. Market Price: Current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.	Number	15.2/6.4	Y	1134.35 or 3.52	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. The price expressed in digits can be representative of $ or %.
6	GSA Discount from Catalog Price/Market Price	GSA Discount from Catalog/Market Price - Discount offered to GSA as a percentage off catalog/market price.	Number	6.4	Y	4.7	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
7	Miscellaneous Category	Logical grouping of service names. A SIN can have one or more catgeories.	Text	100	N	Other Direct Costs (ODC)	Applies only to 520 Miscellaneous Services & SINs 599_99/1000
8	GSA Offered price without IFF	GSA Price without IFF- Price offered to GSA without Industrial Funding Fee (IFF)	Number	15.2/6.4	Y	1081.08 or 3.52	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. The price expressed in digits can be representative of $ or %.
9	Unit of Issue	Unit in which the product is issued/sold	Text	2	Y	HR - Per Hour DA - Per Day WK - Per Week MO - Per Month YR - Per Year 1Y - Transaction A 2Y - Transaction B 3Y - Per Ticket 4Y - Per Transaction 5Y - Per Call / Per Itinerary 6Y - Per Package 7Y - Per Delivery 8Y - One Time fee 9Y - Per Attendee 1Z - Per Person 2Z - Per Night 3Z - Per Call 4Z - Per Report 5Z - Per Set Up 6Z - Per Landing 7Z - Per Round Trip 8Z - Per Overnight Trip 9Z - Per Segment 1W - Per Flight 2W - Per Passenger/ Per Segment 3W - Per Occurrence 4W - Per Gallon 5W - Per Class 6W - Per Course 7W - Per Lecture 8W - Program 9W - Student 1U - Charter 1V - Percentage Per Transaction	Accepts 2 digit code listed in the Sample Values field. If price expressed in digits represents % vendor must use code "1V".
10	MFC Name	Name of the Most Favored Customer (MFC). The customer (commercial customer or government entity) in which your firm offers the absolute best price, independent of terms and conditions, discounts, and/or concessions.	Text	120	Y	Loudoun County Hospital	
11	MFC Price	Most Favored Customer (MFC) Price – Price offered to the vendors MFC. The MFC price is the absolute best price that the offeror gives to any commercial customer or government entity, independent of terms and conditions, discounts, and/or concessions.	Number	15.2	Y	1080	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
12	Supporting Document Name	Name of the file used to substantiate proposed pricing. There must be a clear and relevant relationship between the supporting document and the proposed price it is meant to substantiate. If pricing is based on market prices, supporting document should consist of copies of invoices, contracts, quote sheets, etc. If pricing is based on catalog prices, supporting document should be the catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, and either published or otherwise available for inspection by customers, state prices at which sales are currently, or were last made to a significant number of buyers constituting the general public.	Text	40	Y	XYZ - Catalog 2010.doc	
13	Reference Page #	Page number of the supporting document that substantiates pricing, and additional details if required. Each supporting document must be labeled with the name of the corresponding proposed labor category, service, etc	Text	40	Y	Page 10, LCAT Section, Line 22	
14	Overtime Rate	Overtime Rate in Dollars.	Number	15.2	N	60.5	**Not applicable for Professional Services, only for Misc and Fixed Fee Services.** Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
15	Price - Year 2 with Fixed Escalation	This field represents the 2nd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	103	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
16	Price - Year 3 with Fixed Escalation	This field represents the 3rd year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	106.09	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
17	Price - Year 4 with Fixed Escalation	This field represents the 4th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	109.27	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
18	Price - Year 5 with Fixed Escalation	This field represents the 5th year price of the contract period if escalation is based on clause I-FSS-969(b)(1). This field only applies if offeror's prices are based on a Market Price as defined in FAR 2.101, and the offeror's economic price adjustment is in accordance with clause I-FSS-969(b)(1), Economic Price Adjustment FSS Multiple Award Schedule (Jan 2002)	Number	15.2	N	112.55	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.
19	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers.
20	Start Date	Date contractor is starting to offer service	Date	10	Y	5/20/2011	MM/DD/YYYY The date must be system date or greater (some time in the future)

FPL Specifications: SIN Discounts

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc	
2	Discount 1	Quantity Volume Discount Break per SIN (break 1) in dollars	Number	15.2	Y	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
3	Disc-Percentage 1	Quantity Volume Discount Break per SIN (break 1) in percentage points of the total dollar value of the order	Number	6.4	Y	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
4	Break-Beg-Range 1	Start of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	Ex: 5000 (where 5000 is dollars only)	Beginning range of break #1 expressed in dollars only.
5	Break-End-Range 1	End of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	Ex: 10000 (where 10000 is dollars only)	Ending range of break #1. It must be greater than the beginning range of break #1.
6	Discount 2	Quantity Volume Discount Break per SIN (break 2) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
7	Disc-Percentage 2	Quantity Volume Discount Break per SIN (break 2) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
8	Break-Beg-Range 2	Start of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 is dollars only)	Beginning range of break #2 expressed in dollars only. Beginning range of break #2 must be greater than ending range of break #1 and so on.
9	Break-End-Range 2	End of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 is dollars only)	Ending range of break #2. It must be greater than the beginning range of break #2.
10	Discount 3	Quantity Volume Discount Break per SIN (break 3) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
11	Disc-Percentage 3	Quantity Volume Discount Break per SIN (break 3) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
12	Break-Beg-Range 3	Start of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 is dollars only)	
13	Break-End-Range 3	End of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 is dollars only)	
14	Discount 4	Quantity Volume Discount Break per SIN (break 4) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
15	Disc-Percentage 4	Quantity Volume Discount Break per SIN (break 4) in percentage points of the total dollar value of the order	Number	64	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
16	Break-Beg-Range 4	Start of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 is dollars only)	
17	Break-End-Range 4	End of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 is dollars only)	
18	Discount 5	Quantity Volume Discount Break per SIN (break 5) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %.. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
19	Disc-Percentage 5	Quantity Volume Discount Break per SIN (break 5) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
20	Break-Beg-Range 5	Start of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 is dollars only)	
21	Break-End-Range 5	End of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 is dollars only)	
22	Discount 6	Quantity Volume Discount Break per SIN (break 6) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
23	Disc-Percentage 6	Quantity Volume Discount Break per SIN (break 6) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
24	Break-Beg-Range 6	Start of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
25	Break-End-Range 6	End of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	
26	Discount 7	Quantity Volume Discount Break per SIN (break 7) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
27	Disc-Percentage 7	Quantity Volume Discount Break per SIN (break 7) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
28	Break-Beg-Range 7	Start of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 is dollars only)	
29	Break-End-Range 7	End of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 is dollars only)	
30	Qty_Terms	Quantity Terms - This field where the terms applicable to dollar volume discounts are presented	Text	80	N	Enter any terms applicable to dollar volume discounts.	
31	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers.

FPL Specifications: Service Discounts

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	SIN	Special Item Number (SIN)	Text	15	Y	51 100abc	
2	Service Type	Type of service being provided: Professional, Fixed Fee or Miscellaneous	Text	40	Y	Professional	**Applies only to Schedule 520 Service Discounts.**
3	Name	Name of Labor Category, Course or Service Provided	Text	40	Y	Project Manager, MS Excel Training, Ticketing Services	
4	Discount 1	Quantity Volume Discount Break per SIN (break 1) in dollars	Number	15.2	Y	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
5	Disc-Percentage 1	Quantity Volume Discount Break per SIN (break 1) in percentage points of the total dollar value of the order	Number	6.4	Y	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
6	Break-Beg-Range 1	Start of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	Ex: 5000 (where 5000 may be units or dollars)	Beginning range of break #1 expressed in quantity or dollars depending on whether the element Is-Qty-Disc entered as "Y" (quantity) or "N" (dollar) respectively.
7	Break-End-Range 1	End of Range for Volume Break 1 (Range may be defined in terms of quantity or dollar volume)	Number	8	Y	Ex: 10000 (where 10000 may be units or dollars)	Ending range of break #1. It must be greater than the beginning range of break #1.
8	Discount 2	Quantity Volume Discount Break per SIN (break 2) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
9	Disc-Percentage 2	Quantity Volume Discount Break per SIN (break 2) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
10	Break-Beg-Range 2	Start of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	Beginning range of break #2 expressed in quantity or dollars. Beginning range of break #2 must be greater than ending range of break #1 and so on.
11	Break-End-Range 2	End of Range for Volume Break 2 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	Ending range of break #2. It must be greater than the beginning range of break #2.

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
12	Discount 3	Quantity Volume Discount Break per SIN (break 3) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
13	Disc-Percentage 3	Quantity Volume Discount Break per SIN (break 3) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
14	Break-Beg-Range 3	Start of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
15	Break-End-Range 3	End of Range for Volume Break 3 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	
16	Discount 4	Quantity Volume Discount Break per SIN (break 4) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
17	Disc-Percentage 4	Quantity Volume Discount Break per SIN (break 4) in percentage points of the total dollar value of the order	Number	64	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
18	Break-Beg-Range 4	Start of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
19	Break-End-Range 4	End of Range for Volume Break 4 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	
20	Discount 5	Quantity Volume Discount Break per SIN (break 5) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
21	Disc-Percentage 5	Quantity Volume Discount Break per SIN (break 5) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
22	Break-Beg-Range 5	Start of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
23	Break-End-Range 5	End of Range for Volume Break 5 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
24	Discount 6	Quantity Volume Discount Break per SIN (break 6) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
25	Disc-Percentage 6	Quantity Volume Discount Break per SIN (break 6) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
26	Break-Beg-Range 6	Start of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
27	Break-End-Range 6	End of Range for Volume Break 6 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	
28	Discount 7	Quantity Volume Discount Break per SIN (break 7) in dollars	Number	15.2	N	Ex: 100.60 or 2000 etc..	Accepts only digits with the exception of a decimal. Maximum acceptable length is 15 digits that includes 13 digits before and 2 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Discount # OR Disc-Percentage #. For example if Discount 1 = 200.50 then Disc-Percentage 1 should be left blank. Please use the same element type for defining additional discounts such as Discount 2 and so on.**
29	Disc-Percentage 7	Quantity Volume Discount Break per SIN (break 7) in percentage points of the total dollar value of the order	Number	6.4	N	Ex: 5 or 6.5 etc…	Accepts only digits with the exception of a decimal. Maximum acceptable length is 6 digits that includes 2 digits before and 4 digits after the decimal. Will not accept any pre-fix/suffix values such as $, %. **Note: Please enter a value only for Disc-Percentage # OR Discount #. For example if Disc-Percentage 1 = 3 then Discount 1 should be left blank. Please use the same element type for defining additional discounts such as Disc-Percentage 2 and so on.**
30	Break-Beg-Range 7	Start of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 5000 (where 5000 may be units or dollars)	
31	Break-End-Range 7	End of Range for Volume Break 7 (Range may be defined in terms of quantity or dollar volume)	Number	8	N	Ex: 10000 (where 10000 may be units or dollars)	
32	Qty_Terms	Quantity Terms - This field where the terms applicable to quantity/dollar volume discounts are presented	Text	80	N	Enter any terms applicable to quantity/dollar volume discounts.	
33	Is-Qty-Disc	This field defines whether the ranges are defined in terms of quantity or dollar volume	Text	1	Y		Yes/no field. If "Y" then discounts are based on the quantity of service purchased. If "N" then discounts are based on the dollar value of service purchased.
34	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Zone to which the price applies. User defined text or numbers.

FPL Specifications: Zones

#	Field	Field Description	Field Type	Field Length	Required Y/N	Sample Values	Additional Description
1	Zone	Zone - Each state or territory may be categorized in zones for different pricing. If zoning is selected, there is a requirement that prices be entered for each zone for every product/accessory that is entered.	Text	20	Y	NorthEast, AK, 01 Blank if no zones.	Contract Zone table. If prices vary by geographic zone, assign zone identifiers to each state, up to 20 alphanumeric characters.
2	Zone Element	State Code	Text	2	Y	VA for Virginia, LA for Louisiana etc (50 U.S states and PR for Puerto Rico)	